

MINING DATA
DATA MINING

TALPA
SOLUTIONS

Become a partner!

Jointly we leverage
the potentials of
digitalization:

**Boost asset
performance
and reduce the
total cost of
ownership!**



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You want your fleet to perform better than ever and reduce your costs?

Join the network and become an
Integration Partner!

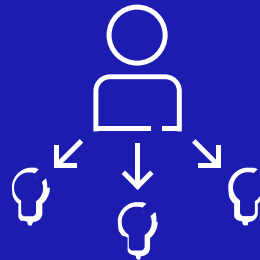


Your characteristics

- you own a fleet of large machines or assets;
- you want to run your operations more efficiently and reduce operational expenditures;

You want to guide your customers in the digital era?

Join the network and become a
Distribution Partner!

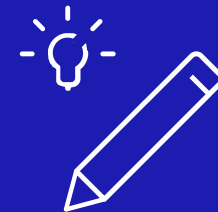


Your characteristics

- you are a forward-thinking heavy industry company;
- you want to provide industry-leading solutions to enable your clients to put data to work;

You want to become a digital pioneer and open new revenue streams?

Join our endeavor to digital leadership as
Enterprise Partner!



Your characteristics

- you are an OEM and want to conquer future markets with data-driven services;
- you re-assess your digital strategy and realize new opportunities to conquer new markets;

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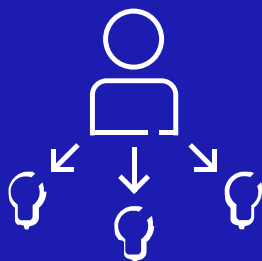
How you benefit

- you get the **talpacortex** installed on your assets;
- you get access to the **talpapplatform** with individual access authorizations;
- you benefit from the actionable insights provided by **talpasolutions'** core business applications;
- you compile your own dashboards with critical information and KPIs;
- you boost your operational efficiency and become more competitive by reducing your costs!

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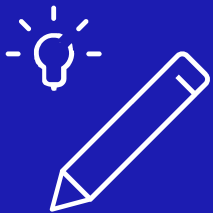
How you benefit

- you are authorized to market the **talpacortex** as part of the products you deliver or as retrofitting for your machines already in use;
- you establish access to the **talpaplatform** with user-individual authorizations;
- you let your clients benefit from the actionable insights provided by **talpasolutions'** core business applications;
- you improve your own product or service offerings with digital insights;
- you gain new customers and upsell their existing channels by digitalization!

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How you benefit

- you extend your offering with digital products to complement and promote your core products;
- you optimize engineering with data from your customer;
- you deepen your customer relation with on-point service offerings based on digital insights;
- you reduce your service costs by optimized allocation of spare parts and customer service missions;
- you become or remain industry leaders by leveraging the full potential of digitalization!

A modern office environment with large windows, wooden floors, and people working. Some are sitting at desks with computers, while others are standing and talking. The office has a bright, airy feel with natural light coming in from the windows.

Let's build something together!

Mirko Liebetrau | Chief Sales Officer



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